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13 **UNITED STATES DISTRICT COURT**
 14 **NORTHERN DISTRICT OF CALIFORNIA**

15 MARC OPPERMAN, et al.,
 16
 17 Plaintiffs

18 v.

19 PATH, INC., et al.,
 20
 21 Defendants.

Case No. 13-cv-00453-JST

CLASS ACTION

**OPPERMAN PLAINTIFFS’ OPPOSITION TO
 APP DEFENDANTS’ MOTION TO DISMISS
 SECOND CONSOLIDATED AMENDED
 COMPLAINT**

Hernandez v. Path, Inc., No. 12-cv-1515-JST
Pirozzi v. Apple, Inc., No. 12-cv-1529-JST
 (collectively, the “Related Actions”)

Date: December 2, 2014
 Time: 2:00 p.m.
 Courtroom: 9, 19th Floor

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TABLE OF CONTENTS

	Page
I. INTRODUCTION	1
II. SCOPE OF OPPOSITION.....	2
III. ARGUMENT.....	2
A. Defendants’ “No Misuse” And “Consent” Arguments Are Baseless.....	2
1. The SCAC Continues To Allege That The App Defendants Misused Plaintiffs’ Address Book Data.....	3
2. Defendants’ Consent Arguments Remain Meritless.....	4
B. Invasion Of Privacy For Intrusion Upon Seclusion Is Properly Pled.....	6
1. The App Defendants’ Conduct Was Highly Offensive	6
2. Plaintiffs Had An Objectively Reasonable Expectation Of Privacy.....	10
3. Consent To On-Device Access To Data Is Not Consent To Copy, Upload, And Use The Data.....	11
4. Plaintiffs’ Intrusion Damages Need Not Be Specifically Alleged.....	12
5. Plaintiffs’ Invasion Of Privacy Claim Establishes Article III Standing	12
C. Conversion	13
1. California Law Recognizes Claims For Conversion Of Intangible Property Even If The Owner Of The Intangible Property Is Not Deprived Of Use Of It.....	14
2. Plaintiffs’ Alleged Harm From Conversion Satisfies Damages And Article III Standing	18
D. Plaintiffs’ Claims Are Not Preempted By The Copyright Act	20
1. Plaintiffs’ iDevice Address Books Are Non-Copyrightable Subject Matter Under the Copyright Act.....	21
2. Plaintiffs’ Conversion and Intrusion Claims Do Not Provide Rights Equivalent To Those Protected By Copyright.....	23
IV. CONCLUSION.....	25

TABLE OF AUTHORITIES

Pages

Cases

1

2

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8 225 Cal. App. 4th 1451 (2014) 19

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12 2013 WL 5645168 (N.D. Cal. Oct. 16, 2013)..... 10

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18 68 Cal. App. 4th 1062 (1998) 19

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26 209 F.3d 1122 (9th Cir. 2000) 8

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DaimlerChrysler Corp. v. Cuno,

547 U.S. 332 (2006)..... 18

Davis v. Electronic Arts Inc.,

2012 WL 3860819 (N.D. Cal. Mar. 29, 2012)..... 14

Design Art v. Nat’l Football League Props, Inc.,

2000 WL 33151646 (S.D. Cal. Aug. 18, 2000) 21, 23, 24

DIRECTV, Inc. v. Pahnke,

405 F. Supp. 2d 1182 (E.D. Cal. 2005)..... 17

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835 F. Supp. 2d 762 (N.D. Cal. 2011) 13

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911 F. Supp. 419 (N.D. Cal. 1995) 17

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265 F.3d 994, 1004 (9th Cir. 2001) 24, 25

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307 F.3d 197 (3d Cir. 2002)..... 22

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100 F. Supp. 2d 1058 (N.D. Cal. 2000) 15

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48 U.S.P.Q.2d 1524 (C.D. Cal. 1998)..... 21

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151 F. Supp. 2d 1150 (C.D. Cal. 2001) 21

11

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499 U.S. 340 (1991)..... 21, 22

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153 F. Supp. 2d 1115 (N.D. Cal. 2001) 21, 22, 23, 24

14

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2014 WL 4725382 (C.D. Cal. Sept. 22, 2014) 16

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915 F.2d 300 (7th Cir. 1990) 17

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195 Cal. App. 4th 986 (2011) 8, 13

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148 Cal. App. 4th 97 (2007) 14

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203 Cal. App. 3d 977 (1988) 16, 19

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958 F.2d 896 (9th Cir. 1992) 15, 16, 23, 24

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359 U.S. 231 (1959)..... 19

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723 F.2d 195 (2d Cir. 1983)..... 17

26

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47 Cal. 4th 272 (2009) 8, 10

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7 Cal. 4th 1 (1994) 5, 10

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126 Cal. 521 (1899) 14

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5 2013 WL 1283236 (N.D. Cal. Mar. 26, 2013)..... 8, 9, 13

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2013 WL 6248499 (N.D. Cal. Dec. 3, 2013)..... 5, 9, 13

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988 F. Supp. 2d 434 (D. Del. 2013)..... 13

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11 844 F. Supp. 2d 1040 (N.D. Cal. 2012) 8, 9, 18

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2014 WL 3962824 (N.D. Cal. Aug. 12, 2014) 5, 6, 10

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2012 WL 4009587 (N.D. Cal. Sept. 12, 2012) 17

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78 Cal. App. 4th 362 (2000) 24

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258 Cal. App. 2d 171 (1968) 19

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2011 WL 1661532 (C.D. Cal. Apr. 28, 2011) 13

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740 F.2d 718 (9th Cir. 1984) 16, 24

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900 F. Supp. 2d 1010 (N.D. Cal. 2012) 9, 18

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113 Cal. App. 4th 415 (2003) 11

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5 2006 WL 1062070 (E.D. Cal. April 21, 2006) 22

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7 758 F.3d 46 (1st Cir. 2014)..... 19

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9 187 Cal. App. 3d 1463 (1986) 7, 12

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11 357 U.S. 449 (1958)..... 9

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19 158 Cal. App. 4th 1242 (2008) 9

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20 Cal. 4th 907 (1999) 11

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96 F. Supp. 2d 1053 (C.D. Cal. 2000) 21

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412 U.S. 669 (1973)..... 19

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541 F.3d 562 (5th Cir. 2008) 9

Wolfe v. Strankman,
392 F.3d 358 (9th Cir. 2004) 3

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 2 827 F.2d 569 (9th Cir. 1987) 21

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 4 2013 WL 1282980 (N.D. Cal. Mar. 26, 2013)..... 8, 9, 13, 18

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1 **I. INTRODUCTION**

2 The facts of this case are straightforward. The “App Defendants” (all Defendants except
3 Apple) employed Apps, made and sold by them and Apple, to harvest address book data from
4 users’ Apple iDevices, without those users’ knowledge or consent, and for the App Defendants’
5 use and benefit. Apple aided and abetted the App Defendants in this misconduct. Taken as a
6 whole, that conduct invaded Plaintiffs’ privacy and amounted to a conversion of Plaintiffs’
7 property.

8 Although the Court has determined that the privacy (intrusion upon seclusion) claim was
9 adequately pled, the App Defendants urge the Court to reach a different result through two
10 baseless rhetorical devices. First, the App Defendants insist that, in simplifying the allegations
11 in the latest complaint, Plaintiffs have abandoned their allegations that these Defendants misused
12 the address book information. Plaintiffs did no such thing. They continue to allege that each
13 App Defendant used the misappropriated address book data to benefit themselves; how precisely
14 they did so remains a matter for discovery.

15 Second, the App Defendants repeat the factual argument that Plaintiffs voluntarily
16 consented to these App Defendants’ actions even, argues one App Defendant, if Plaintiffs did not
17 know to what they were consenting. These arguments implicitly acknowledge the collective
18 failure of the App Defendants to disclose to users what their Apps were doing. Without
19 transparent disclosure, there cannot be knowing consent.

20 Leveraging these two arguments, the App Defendants restate their prior attack on
21 Plaintiffs’ privacy claim. The App Defendants’ arguments that (1) they had permission, (2) their
22 conduct was an accepted business practice, (3) there is no “reasonable expectation” of privacy in
23 one’s address book data, and (4) Plaintiffs were not injured, do not constitute a basis for
24 departing from the Court’s prior order finding this claim legally sound and properly pled.

25 As for the conversion claim, the App Defendants (and Apple) insist that address books
26 and their data cannot be converted because obtaining or copying the data without permission
27 does not deprive the owner of the ability to use it. This argument misstates California law.

28

1 California courts have repeatedly held that wrongful copying of intangible or infinitely
2 reproducible property is conversion.

3 Finally, some of the App Defendants posit that Plaintiffs' claims are preempted by the
4 Copyright Act even though all agree, incongruously, that the address books are not copyrightable
5 subject matter in the first instance. None of their cited authorities—which all concern copyright
6 preemption for claims based on the theft of ideas—supports a preemption defense in this case.

7 **II. SCOPE OF OPPOSITION**

8 This time around, the App Defendants have filed separate briefs, all making essentially
9 the same arguments and all largely citing the same cases and each other.¹ Instagram and Kik
10 even filed virtually identical separate motions (ECF Nos. 499, 500) through the same counsel.
11 Apple's brief also raises the same substantive objections as the App Defendants' to Plaintiffs'
12 conversion claim. For everyone's convenience, Plaintiffs respond to all of the App Defendants'
13 motions and Apple's arguments on Plaintiffs' conversion claim with this consolidated opposition
14 brief.²

15 **III. ARGUMENT**

16 **A. DEFENDANTS' "NO MISUSE" AND "CONSENT" ARGUMENTS ARE BASELESS**

17 The App Defendants tie their current round of motions to two repeated but incorrect
18 assertions. First, they insist that Plaintiffs have "dropped," "withdrawn," or "abandoned" the
19 allegations that their address book data was misused (as if transmitting it from the iDevice was
20 not a misuse itself). Second, though the Court held that offering to "find friends" (or any of the
21 other cryptic text that each used) does not generate consent to uploading or taking Plaintiffs'
22 address books (particularly because none of the disclosures clearly asked for permission in plain
23

24 ¹ Path only moved to dismiss Plaintiffs' conversion claim. (ECF No. 503 at 3.) As such,
25 Path admits that Plaintiffs' invasion of privacy claim is well pled and cannot be dismissed.
26 Similarly, Apple does not argue that Plaintiffs' invasion of privacy claim is not properly pleaded
(although it does challenge the aiding and abetting allegations). (ECF No. 501.)

27 ² Default has already been entered against one App Defendant, Hipster, Inc. (ECF No. 478
28 (hereinafter "SCAC")) ¶¶ 26, 98; ECF Nos. 344, 346.) Defendants' present set of dismissal
motions do not mention Hipster, and thus do not impact the Hipster Plaintiff and the prospective
Hipster (sub)class' right to prosecute the SCAC/CAC's claims against Hipster and Apple.

1 language even though they could have done so), the App Defendants repeat the precise argument
2 they previously lost.

3 **1. The SCAC Continues To Allege That The App Defendants Misused**
4 **Plaintiffs' Address Book Data**

5 Though Plaintiffs shortened the SCAC by trimming excess evidentiary detail, the SCAC
6 does not “drop” or “abandon” any material allegations.³

7 Plaintiffs still allege that the App Defendants (1) copied and obtained Plaintiffs' iDevice
8 address books without permission,⁴ (2) “misappropriated address book data as stored on the
9 iDevices' Contacts App without authorization to do so” by “upload[ing]” the data to the App
10 Defendant or an agent,⁵ (3) “acquired a road map to users' personal lives, and were able to
11 exploit that wrongfully obtained valuable data to grow their businesses,”⁶ and (4) “benefitted
12 substantially from its misappropriation of users' address books. On information and belief, the
13 misappropriation of that property enabled the company to more rapidly grow its user base, avoid
14 the costs of customer acquisition, enhance its social networking features, and increase the value
15 of the company, among other benefits.”⁷

16 Rule 8 does not require Plaintiffs' SCAC to describe in detail what else each individual
17 App Defendant did with Plaintiffs' address book data after it was misappropriated. Indeed, the
18 App Defendants have not made their specific internal practices public, so only after discovery
19 will Plaintiffs know the true and full scope of what each App Defendant did with their

20 _____
21 ³ Plaintiffs have no objection to the App Defendants insistence that the Court also consider
22 the more lengthy allegations of the prior Complaint, but it should do so under the proper
23 standard, i.e., while assuming the truth of those allegations. Wolfe v. Strankman, 392 F.3d 358,
24 362 (9th Cir. 2004).

25 ⁴ (SCAC ¶¶ 79, 141, 147, 153, 160, 167, 173, 179, 185, 191, 196, 202, 209, 215, 222, 229.)

26 ⁵ (SCAC ¶¶ 90, 94, 100, 105, 111, 115, 119, 123, 127, 131, 135.)

27 ⁶ (SCAC ¶ 60.)

28 ⁷ (SCAC ¶¶ 97, 103, 109, 113, 117, 121, 125, 129, 133, 137.)

1 misappropriated address book data.⁸

2 Regardless, neither the invasion of privacy nor the conversion claim depends on the
3 specific use each App Defendant made of the data it misappropriated. Liability exists
4 irrespective of any use, only the invasion itself must be highly offensive. Instead, the extent of
5 the misuse goes to the assessment of damages. (ECF No. 471 (hereinafter “Order”) at 45, n. 23.)
6 Here, the Court already held that Plaintiffs properly pled their intrusion claim. (*Id.* at 46.) It
7 should pay no regard to the notion that, after years of litigation, Plaintiffs have suddenly
8 conceded that the App Defendants did not misuse their data. Plaintiffs allege precisely the
9 opposite.

10 **2. Defendants’ Consent Arguments Remain Meritless**

11 The Court already held that Plaintiffs adequately alleged there was no consent to take
12 their address books, and that any such purported consent from a disclosure reading “scan,” “find
13 friends”, or the like is invalid to confer consent. (Order at 43-45.) Nevertheless, almost all of
14 the App Defendants continue to insist that the allegations show consent to their misconduct as a
15 matter of law.⁹ The App Defendants are still wrong and they make no real attempt to grapple
16 with this Court’s prior reasoning or to offer anything meaningful or new on the subject.¹⁰

17 Although the “presence or absence of opportunities to consent voluntarily to activities
18 impacting privacy interests obviously affects the expectations of the [plaintiff],” *Hill v. Nat’l*

19 _____
20 ⁸ Path’s public apology, Twitter’s public admission that it kept and used the materials for
21 18 or more months, and copies of various other Defendants’ statements and admissions and
22 apologies have been in the Court’s record for years. (E.g., ECF No. 1 at 57, 84, 89, 94; ECF No.
23 3 (hereinafter “FAC”) at 161-63, 251-52; see also
<http://articles.latimes.com/2012/feb/14/business/la-fi-tn-twitter-contacts-20120214>;
<http://blog.path.com/post/17274932484/we-are-sorry> (“We are sorry. We made a mistake.”).)
Defendants conveniently pretend that these materials do not exist.

24 ⁹ Foursquare Labs does not make this argument, stating that it “does not adopt the
25 arguments by Yelp and Foodspotting to the extent they rely on Plaintiffs’ consent to Defendants’
accessing the address books.” (ECF No. 496 at 3.) As noted above, Path also does not challenge
the privacy claim at all in its motion to dismiss. (ECF No. 503.)

26 ¹⁰ Twitter, in particular, simply restates its prior arguments that its Terms of Service or
27 Privacy Policies demonstrate consent as a matter of law. The Court has found that they do not.
(Order at 44.)

1 Collegiate Athletic Assn., 7 Cal. 4th 1, 37 (1994), here there was no clear and comprehensible
 2 request for permission that could support a finding of consent. Perkins v. LinkedIn Corp., No.
 3 13-cv-04303-LHK, 2014 WL 2751053, *16-17 (N.D. Cal. June 12, 2014), on which the App
 4 Defendants rely heavily, is thus inapposite. In Perkins, the website at issue had a multi-tiered
 5 process for consent that *expressly* disclosed the actions being consented to *at each step* of the
 6 process. Id. at *1-4. The vague or non-existent disclosures here bear no relationship to those at
 7 issue in Perkins. Instead, against common rules of construction, Defendants ask the Court to
 8 read-in language that is not there.¹¹

9 The App Defendants also argue that the allegations the Court already found sufficient to
 10 state a claim are somehow “implausible,” citing In re Google Inc. Privacy Policy Litig., No.
 11 5:12-cv-01382-PSG, 2013 WL 6248499 (N.D. Cal. Dec. 3, 2013)¹² and In re Yahoo Mail Litig.,
 12 No. 5:13-cv-04980, 2014 WL 3962824 (N.D. Cal. Aug. 12, 2014). Neither case makes it legally
 13 implausible that the App Defendants took Plaintiffs’ address books without permission.

14 In In re Google Inc. Privacy Policy Litig., the plaintiffs’ allegation that they did not
 15 realize Google would aggregate their data was in contrast to a disclosure that “if you’re signed
 16 in, we may combine information that you’ve provided from one service with information from
 17 other services.” 2013 WL 6248499 at *2, *16. In In re Yahoo Mail Litig., the court found that

18 _____
 19 ¹¹ The CAC included the in-app text from each App’s “disclosure” (ECF No. 362 at 63-99),
 20 which the Court already ruled amounted to no consent. (Order at 43-45.) Screenshots from most
 21 all of the Apps in suit are already contained in the FAC and elsewhere in the record. (ECF No. 3
 22 (FAC) at 174-279.) As described in a more streamlined fashion in the SCAC, the Defendants’
 23 in-app “disclosures” were as follows: SCAC ¶ 96 (Gowalla had a “Find Friends” click through
 24 screen), ¶ 102 (Kik Interactive did not have a specific screen for consent), ¶ 108 (Path had a
 25 “Sign Up” click through screen), ¶ 112 (Foursquare Labs had a similar login/sign up click
 26 through screen), ¶ 120 (Yelp had a Find Friends button with displayed text), ¶ 124 (Twitter had a
 27 “follow your friends” click through screen), ¶ 128 (Foodspotting had a “Follow People” click
 28 through screen), ¶ 132, and ¶ 136. Plaintiffs allege that the App Defendants acted without
 authorization (SCAC ¶ 90), and without Plaintiffs’ consent “to the taking of their data.” (SCAC
 ¶¶ 92, 94, 100, 105, 111, 115, 119, 123, 127, 131, 135.)

¹² There are two opinions in In re Google Inc. Privacy Policy Litig. cited by defendants: No.
 5:12-cv-01382-PSG, 2013 WL 6248499 (N.D. Cal. Dec. 3, 2013) and No. 5:12-cv-01382-PSG,
 2014 WL 3707508 (N.D. Cal. July 21, 2014). The facts supporting the court’s decision are the
 same in both. As such, each is similarly distinguishable from Plaintiffs’ case here.

1 consent to Yahoo reading and analyzing one's email as it passes through Yahoo's servers
 2 necessarily includes consent to copying the same email under the terms of the Wiretap Act.
 3 2014 WL 3962824, at *6-9. The court applied a different analysis to the plaintiffs' privacy
 4 claim, reasoning that "a plaintiff's lack of consent does not matter so much as the nature of the
 5 information[.]" Id. at *17.

6 Nothing in these cases suggests that it is "implausible" that Plaintiffs did not consent to
 7 the uploading and taking of their address books. There is nothing implausible about an ordinary
 8 person's unwillingness to have their address books taken and used by the App Defendants or
 9 expectation that their privacy would be respected. Indeed, privacy surveys demonstrate that the
 10 implausible position is the App Defendants' because the vast majority of people are *not* willing
 11 to share their mobile address book's data with a social networking app. (SCAC ¶ 57.)

12 Defendants Yelp and Foodspotting go so far as to argue that Plaintiffs should be deemed
 13 to have consented even if they did not actually understand what they were consenting to allow.
 14 They cite no law for this radical and arrogant argument. Uninformed consent is an oxymoron.

15 Other App Defendants argue that they did not exceed consent because there are no
 16 allegations that they promised not to invade Plaintiffs' privacy. That turns the concept of
 17 consent on its head. No law supports the assertion that a consumer broadly consents to anything,
 18 including bad acts, that are not affirmatively disclosed.

19 As this Court has already determined, Plaintiffs have alleged that their address books
 20 were taken without valid, informed consent. It determined as much, at least in part, because the
 21 App Defendants' disclosures were lacking. (Order at 43-45.) The App Defendants provide no
 22 basis for the Court to revisit or change its analysis in that regard.

23 **B. INVASION OF PRIVACY FOR INTRUSION UPON SECLUSION IS PROPERLY PLED**

24 **1. The App Defendants' Conduct Was Highly Offensive**

25 The App Defendants try four different arguments to convince the Court their conduct was
 26 inoffensive *as a matter of law*. This is despite the Court's ruling that it is a jury question (Order
 27 at 46), the Congressional inquiry letters that many of them received, the media firestorm that
 28 engulfed the subject and these Defendants for quite some time, the public apologies that several

1 of them issued, and an FTC investigation and consent judgment, among other things. (SCAC ¶¶
2 77-84, 101, 107.)

3 *First*, the App Defendants argue that in some cases whether an invasion is offensive can
4 be determined as a matter of law. Where the facts are undisputed the initial threshold question
5 may be decided as a matter of law. See Miller v. Nat’l Broad. Co., 187 Cal. App. 3d 1463, 1483
6 (1986) (explaining on a summary judgment motion that the court can determine whether
7 threshold of “offensiveness” has been met, but noting that inquiry as to whether invasion of
8 privacy was “highly offensive to a reasonable person” is a question for the jury). That does not
9 mean, however, that the Court was wrong when it determined that in this case such threshold was
10 met and that this now is a question “best left for a jury.”¹³ (Order at 46.)

11 *Second*, the App Defendants argue that they did not use Plaintiffs’ iDevice address book
12 data in a highly offensive way—an utterly unverifiable (without discovery) self-serving factual
13 statement since they still won’t reveal precisely what they took or what happened to the data
14 once they took it. But Plaintiffs do allege the App Defendants’ misuse of the data.¹⁴ Regardless,
15 the Court has already confirmed that allegations of use, whether offensive or not, are not
16 necessary to sustain this claim.¹⁵ (Order at 45, n. 23.) Moreover, were the App Defendants’

17
18 ¹³ Numerous allegations demonstrate that the App Defendants’ conduct is highly offensive.
19 (SCAC ¶¶ 56-57 (the iDevice address book is regarded as personal and private by the United
20 States Supreme Court and consumers); ¶¶ 76-78 (Apple’s representations (albeit false) that it
21 protects users from this intrusion demonstrates that the intrusion is offensive); ¶¶ 83-84, 87
22 (Apple pulling of apps publically revealed to be uploading data demonstrates that it is offensive);
23 and ¶¶ 80-81, 84 (Congress and the media’s outcry after the scandal of multiple iDevice Apps
24 copying and uploading users’ iDevice address books without warning was initially exposed
25 demonstrates offensiveness).)

26 ¹⁴ (SCAC ¶¶ 90-92, 94, 97, 100, 103, 105, 109, 111,113, 115, 117, 119, 121, 123, 125, 127,
27 129, 131, 133, 135, 137, 247, 253.)

28 ¹⁵ Order at 46, n. 23: “Moreover, unlike the Folgelstrom court, this Court *has* been able to
locate cases which impose liability without an allegation of highly offensive use. For example, in
Sanchez-Scott v. Alza Pharm., 86 Cal. App. 4th 365, 377–78 (2001), a patient adequately stated
an intrusion upon seclusion claim where her doctor performed a breast examination in front of a
pharmaceutical salesperson without revealing that the salesperson was not a medical
professional. In that case, no “highly offensive use” was at issue, only the highly offensive
manner in which the privacy interest was invaded. ¶ The Restatement also expressly disavows
any such limitation. See Rest. (2d) of Torts § 652B, Comment b (“The intrusion itself makes the
defendant subject to liability, even though there is no publication *or other use of any kind* of the
photograph or information outlined.”) (emphasis added).”

1 meritless theory valid, precisely what each App Defendant did with the data would require
 2 discovery, and a Rule 12(b)(6) motion would be an improper procedural vehicle for litigating
 3 this factual issue.

4 *Third*, the App Defendants argue that their conduct is not highly offensive because
 5 stealing users' iDevice address book data is a commonplace business practice that does not rise
 6 to the level of an egregious breach of social norms. As this Court has already found, the dicta
 7 the Defendants rely on in Folgelstrom v. Lamps Plus, Inc., 195 Cal. App. 4th 986, 993 (2011) is
 8 unpersuasive. (Order at 45-46, n. 23.) Moreover, a company itself compiling a list of
 9 information on individual customers is wholly different than taking those customers' private
 10 address books.¹⁶

11 The App Defendants' related, but equally spurious, argument that stealing Plaintiffs'
 12 iDevice contacts is not highly offensive because it is "necessary" to provide a service is simply
 13 false and, nevertheless, the type of factual argument inappropriate on a motion to dismiss. Other
 14 Apps employ transparent notification techniques and hashing to accomplish the same function—
 15 and their developers have criticized the App Defendants here for not doing the same—and
 16 thereby avoid uploading the address books or any other raw data. (FAC ¶¶ 146-149, 151, 160,
 17 266-267, 340 at n. 193, 416-417, 501.) Moreover, Defendant's claim of "necessity" is not an
 18 exception to the requirement of disclosure and consent. (SCAC ¶ 76 (xvii), (xxi), (xxii), (xxiii),
 19 (xxviii).) Defendants' self-serving justification for their misconduct is, at best, for the jury.¹⁷

20 _____
 21 ¹⁶ As such, App Defendants' citation of other district court cases that rely on the dicta in
 22 Folgelstrom is equally misplaced. See, e.g., In re iPhone Application Litig., 844 F. Supp. 2d
 23 1040, 1063 (N.D. Cal. 2012); In re Google Android Consumer Privacy Litig., No. 11-md-02264
 24 JSW, 2013 WL 1283236, *10 (N.D. Cal. Mar. 26, 2013). App Defendants also cite to Yunker v.
 25 Pandora Media, Inc., No. 11-cv-03113 JSW, 2013 WL 1282980, *14 (N.D. Cal. Mar. 26, 2013).
 26 That case is further distinguishable because the court found that plaintiffs voluntarily consented
 27 to providing raw personal data. Id. at *15. Here, unlike the plaintiffs in Yunker, Plaintiffs were
 28 never asked to consent to the App Defendants taking this data.

25 ¹⁷ Defendants' cited cases do not help their cause. Cramer v. Consolidated Freightways,
 26 Inc. addressed whether union employees' claim for invasion of privacy was preempted by their
 27 collective bargaining agreement, which has no bearing here. 209 F.3d 1122, 1128-33 (9th Cir.
 28 2000). Likewise, a challenge to supposed after-hours video monitoring of a work space was
 rejected because the plaintiffs *were never actually video-taped and weren't being watched*;
 instead, they had sued after discovering *inoperable* video recording equipment whose use had
 already been discontinued. Hernandez v. Hillside, Inc., 47 Cal. 4th 272, 296-297, 301 (2009).

1 *Fourth*, the App Defendants argue that the address book information is not sensitive, so
 2 misappropriating it is not highly offensive. However, as argued in the prior round of motions to
 3 dismiss, the district court cases cited by the App Defendants are inapposite. They concern
 4 automatically-generated computer data sets,¹⁸ web pages visited that have no physical world
 5 equivalent,¹⁹ or iterant and impersonal data points.²⁰ The iDevice address books, by contrast, are
 6 human creations that both reveal deeply personal information about their owners—such as the
 7 affiliation with and identities of friends, enemies, lovers, ex-lovers, family, doctors, financial
 8 institutions, business associates, etc.—and are regularly deemed private.²¹ (SCAC ¶¶ 55-60.)
 9 The Supreme Court has long held lists of contacts that reveal persons’ affiliations to implicate
 10 privacy concerns are entitled to heightened protections. NAACP v. Alabama, 357 U.S. 449, 466
 11 (1958) (prohibiting compelled disclosure of membership lists).²²

12 _____
 13 ¹⁸ E.g., In re iPhone Application Litig., 844 F. Supp. 2d at 1050 (automatically generated
 14 iDevice identifier number, geolocation information, and in essence the user’s gender, age, zip
 15 code, and time zone); In re Google Android Consumer Privacy Litig., 2013 WL 1283236 at *2
 (collection of personally identifiable information (“PII”) and universally unique device
 identifiers (“UUID”)); Yunker, 2013 WL 1282980 at *1.

16 ¹⁹ In re iPhone Application Lit., 844 F. Supp. 2d at 1050, In re Google Inc. Privacy Policy
 17 Litig., 2014 WL 3707508 at *2 (aggregation of data generated from using various websites
 18 offered and controlled by Google; see In re Google Inc. Privacy Policy Litig., 2013 WL 6248499
 19 for description of data).

20 ²⁰ E.g., a device’s unique identifier (Low v. LinkedIn Corp., 900 F. Supp. 2d 1010, 1017
 21 (N.D. Cal. 2012)).

22 ²¹ See, e.g., United States v. Zavala, 541 F.3d 562, 577 (5th Cir. 2008) (“[C]ell phones
 23 contain a wealth of private information, including emails, text messages, call histories, address
 24 books, and subscriber numbers. Zavala had a reasonable expectation of privacy regarding this
 25 information.”); see also Riley v. Cal., 134 S. Ct. 2473, 2494-95 (2014) (“Modern cell phones are
 26 not just another technological convenience. With all they contain and all they may reveal, they
 27 hold for many Americans ‘the privacies of life[.]’”).

28 ²² Another off-point case the App Defendants cite, Puerto v. Super. Ct., , concerns *litigation*
discovery of telephone numbers and addresses of already-identified potential witnesses, not theft
 of data. 158 Cal. App. 4th 1242, 1248-49 (2008). Plaintiffs’ personal contact lists are far more
 private than a person’s mailing address. (Order at 46.) Disturbingly, the App Defendants say that
 social security numbers are not sensitive data, too – a contention that would probably shock their
 customers (and flies in the face of the requirement of redacting such information in court-filed
 documents). The case they cite, Ruiz v. Gap, Inc., 380 F. App’x. 689 (9th Cir. 2010), does not
 so hold as it merely involved the increased risk of a future disclosure or intrusion into that data,
 rather than, as alleged here, an actual invasion. Id. at 692-93. Moreover, in Ruiz, the laptop
 containing the data at issue was *accidentally lost*; not intentionally misappropriated. Id.; see also
Belluomini v. Citigroup Inc., No. 3:13-cv-01743, 2013 WL 5645168, *3 (N.D. Cal. Oct. 16,

1 The App Defendants again attempt to invent a new heightened pleading standard by
 2 arguing that Plaintiffs must allege what specific confidential and sensitive information was
 3 taken. In the lone case they rely on, In re Yahoo Mail Litig., 2014 WL 3962824, Judge Koh
 4 found that as a general matter not all email is private. Id. at *16. Thus, to allege an intrusion of
 5 privacy, plaintiffs had to specifically allege what was sensitive about the emails that Yahoo
 6 scanned for marketing purposes. Id. at *15. In contrast, here, the entire address book is highly
 7 private and sensitive. (SCAC ¶¶ 55-60.)

8 In sum, as this Court has already found, Plaintiffs have adequately alleged that the App
 9 Defendants' invasion of Plaintiffs' privacy was highly offensive. It is up to the jury to decide
 10 whether the allegation is true.

11 2. Plaintiffs Had An Objectively Reasonable Expectation Of Privacy

12 The App Defendants also argue that Plaintiffs had no reasonable expectation of privacy
 13 in their iDevice address books. Their primary "expectation" argument is their insistence that
 14 they obtained consent. As discussed above, the alleged facts show otherwise. See Hill, 7 Cal.
 15 4th at 37 ("presence or absence of opportunities to *consent voluntarily* to activities impacting
 16 privacy interests obviously affects the expectations of the [plaintiff].") (emphasis added);
 17 Hernandez, 47 Cal. 4th at 293-94 (as cited by Instagram, the court found that plaintiffs' lack of
 18 consent demonstrated that they had a reasonable expectation of privacy but rejected their privacy
 19 claim on other grounds).

20 Defendants also double down on their "everybody does it" defense, arguing that Plaintiffs
 21 could not have a reasonable expectation of privacy because social networking apps work by
 22 gathering users' data.²³ Tellingly, they point to no other companies beyond themselves that do

24 2013) (cited as standing for proposition that collection and dissemination of data points are not
 25 highly offensive, but decision is not clear as how address and identity data was collected and
 disclosed by a Ponzi scheme artist).

26 ²³ Kik is an especially big proponent of this theory, arguing that Plaintiffs cannot have an
 27 objectively reasonable expectation of privacy because Kik was publicly caught stealing customer
 28 data. Kik attempts to rely on Hill and Google Privacy Policy I, where the defendants themselves
 clearly disclosed their misconduct. Kik cites no case for the proposition that, as a matter of law,
 a company can continue misappropriating customer information without any liability once its
 initial misconduct is publicly revealed.

1 so without prior consent. The mere existence of some members of an industry with a practice of
 2 invading consumers' privacy cannot mean that consumers thereby lose their right of privacy.
 3 This is especially true here, where this Court found that Plaintiffs have a reasonable expectation
 4 of privacy in their iDevice address books (Order at 44-45)—a finding perfectly consistent with
 5 subsequent Supreme Court direction in the matter. Riley, 134 S. Ct. at 2494-95.

6 **3. Consent To On-Device Access To Data Is Not Consent To Copy, 7 Upload, And Use The Data**

8 The App Defendants also try to blur the line between a business and its product to argue
 9 that, so long as the App had some sort of permission to conduct an on-device look into the user's
 10 address book data to "find friends," the App Defendant did not "intrude" on the address book
 11 (and thus no privacy violation occurred) by transferring and storing Plaintiffs' address book data
 12 at corporate headquarters, despite not having permission to take or upload the data. Whether
 13 particular data happens to be private or not (here, it is), permitting your computer or mobile
 14 device to crunch data via an on-device software program does not equate to granting the
 15 software's maker consent to take a copy of the data for its own use. If it did, Microsoft would be
 16 allowed to take copies of every Word document or Excel spreadsheet.

17 Defendants' all-or-nothing view of privacy also is not the law. Persons can have nuanced
 18 expectations of privacy such that one type of access is allowed and one is not. "[P]rivacy, for
 19 purposes of the intrusion tort, is not a binary, all-or-nothing characteristic. There are degrees and
 20 nuances to societal recognition of our expectations of privacy: the fact that the privacy one
 21 expects in a given setting is not complete or absolute does not render the expectation
 22 unreasonable as a matter of law." Sanders v. American Broadcasting Companies, Inc., 20 Cal.
 23 4th 907, 916 (1999) (workers had a reasonable expectation of privacy against secret videotaping
 24 despite the fact their interactions and conversations were in view of other workers).²⁴

25 ²⁴ Here too the App Defendants rely on cases that are inapposite. Defendants rely on
 26 Marich v. MGM/UA Telecomms, 113 Cal. App. 4th 415 (2003), for the proposition that once
 27 access is given, there is no intrusion claim for subsequent actions. In that case, plaintiffs sued for
 28 invasion of privacy when a television producer recorded their conversation with a police officer,
 which was then broadcast on a television show. Id. at 419-420. The court upheld the invasion of
 privacy claim on these facts. It declined to recognize a separate claim for the actions taken at the
 sound studio to enhance the audio recording for television. Id. at 432. This does not conflict

1 Accessing a Plaintiffs’ address book within their iDevices is entirely different from
2 uploading Plaintiffs’ private data to others. The App Defendants cite no authority for their
3 insistence that a permission to look is consent to take.

4 **4. Plaintiffs’ Intrusion Damages Need Not Be Specifically Alleged**

5 Finally, the App Defendants argue that Plaintiffs failed to plead damages because the
6 SCAC does not describe the emotional distress they each suffered as a result of the invasion of
7 their privacy. However, as this Court explained, Plaintiffs’ existing general damage allegations
8 are sufficient to support a claim for invasion of privacy. (Order at 46.) Damages flowing from
9 an invasion of privacy “logically would include an award for mental suffering and anguish.”
10 Miller, 187 Cal. App. 3d at 1484; see also Judicial Council Of California Civil Jury Instruction
11 1800. Here, Plaintiffs allege that they suffered harm and damages as a result of the App
12 Defendants’ invasion of their privacy. (SCAC ¶ 248.) These general damage allegations are
13 sufficient to support Plaintiffs’ claim.

14 **5. Plaintiffs’ Invasion Of Privacy Claim Establishes Article III Standing**

15 Ignoring the Court’s prior order, the App Defendants again argue that Plaintiffs’ privacy
16 claim does not satisfy Article III standing. They are still wrong. The standing inquiry exists to
17 determine whether Plaintiffs have a personal stake in the outcome of the controversy. (Order at
18 40 (citing Baker v. Carr, 369 U.S. 186, 204 (1962).) These indisputably do: it was their mobile
19 devices and their private address books that were intruded upon. As the Court made clear in the
20 last round of pleading, Plaintiffs’ allegations are “sufficient to confer standing for those claims
21 on which the injury bears — intrusion upon seclusion[.]” (Order at 41.)

22 The App Defendants’ efforts to tell the Court that it was wrong are baseless. The Ninth
23 Circuit’s analysis of Article III standing in Ruiz shows that this Court got it right. The Article III

24
25 with Plaintiffs’ claim, where Plaintiffs allege that App Defendants copied and misused their
26 iDevice address book information. In Med. Lab. Mgmt. Consultants v. Am. Broad. Cos., 306
27 F.3d 806, 816-18 (2002), the court applied Arizona law to analyze plaintiff’s privacy claim based
28 on undercover reporter videotaping conversation without consent, noting that California law is
29 more protective of people’s privacy. In Cobbs v. Grant, 8 Cal. 3d 229, 239-41 (1972), the court
30 considered an informed consent claim, where plaintiff gave consent to initial procedure, but not
31 to a necessary additional medical intervention that arose during surgery.

1 standing inquiry does not require a diminished value analysis, but rather, for an intentional tort
 2 such as invasion of privacy, the plaintiff will have standing so long as there is an “irreducible
 3 constitutional minimum’ of an injury-in-fact.” Ruiz, 380 F. App’x. at 690-91.²⁵ As discussed
 4 above, Plaintiffs’ general damage allegations are also sufficient to satisfy both damages and
 5 Article III standing. (SCAC ¶ 248; Order at 46.)

6 Similarly, the App Defendants’ reliance on non-analogous cases involving automatically
 7 generated “PII” data claims, where plaintiffs alleged economic injury, do not show that
 8 “something more is required” here.²⁶ To the contrary, where plaintiffs have alleged a common
 9 law invasion of privacy claim, **nothing more is required** to establish standing.²⁷ In re Google
 10 Android Consumer Privacy Litig., 2013 WL 1283236 at *6-7.

11 C. CONVERSION

12 The Court’s previous Order granted Plaintiffs leave to amend their pleadings. The SCAC
 13 repleads Plaintiffs’ conversion claim, emphasizing Plaintiffs’ fundamental right to exclude others

14 _____
 15 ²⁵ Similarly, in Citizens for Health v. Leavitt, 428 F.3d 167 (3d Cir. 2005), the court found
 16 that plaintiffs demonstrated that at least one of them would have their health information
 17 invaded when the App Defendants intruded upon, accessed, copied, and uploaded their private
 18 address books from their iDevices. Thus, the SCAC exceeds the standard set by Citizens for
 19 Health.

20 ²⁶ The four cases Defendants cite were resolved on 12(b)(6) rather than standing grounds.
 21 In re Google Inc. Privacy Policy Litig., 2013 WL 6248499 at *4-5 (court did not consider, and it
 22 was not alleged, that plaintiffs had standing through a common law privacy claim); In re Google,
 23 Inc. Cookie Placement Consumer Privacy Litig., 988 F. Supp. 2d 434, 449-50 (D. Del. 2013)
 24 (plaintiffs failed to state a California common law privacy claim); LaCourt v. Specific Media,
 25 Inc., No. 10-cv-1256-GW(JCGx), 2011 WL 1661532, *3-4 (C.D. Cal. Apr. 28, 2011) (did not
 26 allege a California common law invasion of privacy claim); In re DoubleClick, Inc. Privacy
 27 Litigation, 154 F. Supp. 2d 497 (S.D.N.Y. 2001) (did not allege a California common law
 28 invasion of privacy claim).

29 ²⁷ The App Defendants’ assertion that the privacy injury has no constitutional aspect
 30 ignores California law. Plaintiffs’ invasion of privacy claim necessarily implicates rights
 31 provided by Article 1, Section 1 of the California Constitution. Am. Acad. Of Pediatrics v.
 32 Lungren, 16 Cal. 4th 307, 326 (1997); Doe v. City & Cnty. of San Francisco, 835 F. Supp. 2d
 33 762, 768 (N.D. Cal. 2011) (the “California Constitution creates a right of action against private
 34 parties...[for] two recognized types of privacy interests[.]”). In Yunker, the court found standing
 35 on the basis of a constitutional violation. 2013 WL 1282980 at *6; see also Folgelstrom, 195
 36 Cal. App. 4th at 990 (general explanation regarding invasion of privacy claims as constitutional
 37 claims).

1 from possession, obtaining or exercising dominion or control of their property even if, as with
 2 many types of intangible property, Defendants' taking and acquisition of the property did not
 3 deprive Plaintiffs of their *separate and additional* right to also use the property. (SCAC ¶¶ 90-
 4 91, 261, 262.)

5 The App Defendants move to dismiss this claim for both lack of standing and on the
 6 merits, but their (and Apple's related) intertwined arguments amount to the same contention:
 7 Defendants insist that no claim for conversion exists unless the property owner is deprived of the
 8 use of the property, and that Plaintiffs fail to show any harm under that standard. The former
 9 misstates the common law, and the latter fails as a result.

10 **1. California Law Recognizes Claims For Conversion Of Intangible**
 11 **Property Even If The Owner Of The Intangible Property Is Not**
Deprived Of Use Of It

12 The App Defendants continue to contend that property like an address book cannot be
 13 converted because, even if a copy of the data is wrongfully taken for the defendants' own use,
 14 the owner of the data can still use the original data. Though the Court accepted this standing
 15 argument on the last briefing round (Order at 40), Plaintiffs respectfully submit that the Court's
 16 prior analysis rests on the App Defendants' over-simplification of the law of conversion and
 17 disregard of California Civil Code section 3336.

18 While conversion claims usually involve tangible property²⁸ (where it is literally not
 19 possible for the wrongdoer to take the property without depriving the owner of the ability to use
 20 it) deprivation of use is not a *sine qua non* for a conversion claim. An early California Supreme
 21 Court case states the common law question is whether the defendant "exercise[s] a dominion
 22 over [the property] in exclusion **or in defiance** of the plaintiff's right? If he does, that is in law a
 23 conversion." Horton v. Jack, 126 Cal. 521, 526 (1899) (emphasis added). The potential for
 24 conversion in defiance of the plaintiff's right, but *not* in exclusion, makes sense because a

25 _____
 26 ²⁸ California law recognizes the conversion of intangible property. Kremen v. Cohen, 337
 27 F.3d 1024, 1030 (9th Cir. 2003); see also Fremont Indemnity Co. v. Fremont Gen. Corp., 148
 28 Cal. App. 4th 97, 119-126 (2007) (conversion lies for use of net operating loss); Davis v.
Electronic Arts Inc., No. 10-03328 RS, 2012 WL 3860819, *9 (N.D. Cal. Mar. 29, 2012) (noting
 that California Supreme Court has rejected the tangibility requirement).

1 “fundamental [] [] concept of ownership of personal property is the right to exclude others.”
2 eBay, Inc. v. Bidder’s Edge, 100 F. Supp. 2d 1058, 1066-67 (N.D. Cal. 2000) (citing Kaiser
3 Aetna v. United States, 444 U.S. 164, 176 (1979) (characterizing “the right to exclude others” as
4 “one of the most essential sticks in the bundle of rights that are commonly characterized as
5 property”)).

6 Since the time of English common law, courts have recognized that “[o]ne of the main
7 rights attaching to property is the right to exclude others[.]” Rakas v. Illinois, 439 U.S. 128, 143
8 n.12 (1978) (citing W. Blackstone, *Commentaries*, Book 2, ch. 1) (noting that the same rule
9 applies for both real and personal property); Panduit Corp. v. Stahlin Bros. Fibre Works, Inc.,
10 575 F.2d 1152, 1158 n.5 (6th Cir. 1978) (personal property) (“[t]he right to exclude others is the
11 essence of the human right called ‘property.’”); Bell & Parchomovsky, A Theory of Property, 90
12 Cornell L. Rev. 531, 597 (2005) (“The right to exclude others from using . . . one’s property is
13 generally seen as one of the most important rights in property.”). “The primary justification for
14 the preeminence of the right to exclude is that it indirectly confers upon the property holder the
15 right to determine the price for using the property and to ‘hold out’ for greater compensation
16 where others seek entry.” Bell & Parchomovsky, 90 Cornell L. Rev. at 598. Though less
17 common than conversion claims involving a physical deprivation, both the Ninth Circuit and
18 California courts recognize conversion claims arising from the appropriation or copying of
19 property because of the violation of this fundamental right to exclude (or to set the price for use).
20 In G.S. Rasmussen Assoc. Inc. v. Kalitta Flying Service, Inc., 958 F.2d 896 (9th Cir. 1992), the
21 defendant refused to pay for the right to use the plaintiff’s Supplemental Type Certificate (STC),
22 a type of FAA license for a plane design, but then used it anyway by making a photocopy and
23 using the copy and the STC number on a separate license application. Id. at 899-900.
24 Rasmussen sued for conversion of his STC. Id. Recognizing that “the law generally favors the
25 establishment of property rights,” the Ninth Circuit held Rasmussen had a property right in the
26 STC that included the right to exclusive control over it. Id. at 900-03. The court then found that
27 defendant’s conduct constituted conversion:
28

1 In California, conversion has three elements: ownership or right to
 2 possession of property, wrongful disposition of the property right
 3 and damages. Our earlier discussion establishes the first
 4 element: Rasmussen has an ownership interest in the use of his
 5 STC, which is property under California law. **The second
 6 requirement is also satisfied: Kalitta photocopied the
 7 certificate, presented it to the FAA, and thereby obtained a
 8 valuable benefit as a consequence of using Rasmussen's STC
 9 without authorization or permission.** Rasmussen has also
 10 suffered damages by being denied a return on his investment as a
 11 condition for granting Kalitta the right to use his STC. Thus, under
 12 California law, Kalitta tortiously converted Rasmussen's STC
 13 when it used the STC to obtain airworthiness certification for the
 14 modified DC-8.

15 Id. at 906-07 (emphasis added) (citations omitted).

16 In reaching this conclusion, the Ninth Circuit cited Lone Ranger Television, Inc. v.
 17 Program Radio Corp., 740 F.2d 718, 726 (9th Cir. 1984), where the court affirmed the grant of
 18 damages by summary judgment for the plaintiff on a conversion claim where the defendant made
 19 and sold unauthorized copies of radio broadcasts of the Lone Ranger. Id. at 726. The Ninth
 20 Circuit also cited A&M Records v. Heilman, 75 Cal. App. 3d 554 (1977), where the California
 21 Court of Appeal held that making copies of audio recordings (i.e. audio data) and selling them
 22 without permission of the original recordings' owner constitutes conversion. Id. at 570
 23 ("misappropriation and sale of the intangible property of another without authority from the
 24 owner is conversion."); see also G.S. Gladstone v. Hillel, 203 Cal. App. 3d 977, 989 (1988)
 25 (recognizing conversion of copies of jewelry designs).

26 Just last month, the Central District of California applied this rule in Flo & Eddie Inc. v.
 27 Sirius XM Radio Inc., No. CV 13-5693 PSG RZX, 2014 WL 4725382 (C.D. Cal. Sept. 22,
 28 2014). The plaintiff, a corporation formed by the founding members of the band "The Turtles,"
 sued Sirius XM for unauthorized public performances of the plaintiffs' recorded music. The
 court granted summary judgment in favor of *the plaintiffs* on their conversion claim (and other
 claims), finding that the defendant committed conversion by using plaintiffs' property without
 permission. Id. at *11.

Similarly, Judge Koh recently upheld a conversion claim when a defendant failed to buy
 a distribution license to show a closed-circuit broadcast of a professional boxing match at his

1 establishment but obtained the data feed and did so anyway. J & J Sports Productions, Inc. v.
2 Ceballos, No. 11-cv-5438-lhk, 2012 WL 4009587 (N.D. Cal. Sept. 12, 2012). The court
3 recognized that such intangible property right was inexhaustible (or infinitely replicable) and that
4 the plaintiff could sell as many iterations of the distribution rights as it desired. Id. at *1. Judge
5 Koh nevertheless explained and determined that plaintiff’s allegations of “ownership of the
6 distribution rights to the [p]rogram, misappropriation of those rights by [d]efendant’s unlawful
7 interception, and damages” were sufficient to state a conversion claim. Id. at *2 (upholding the
8 claim and awarding damages after entry of a default judgment); see also DIRECTV, Inc. v.
9 Pahnke, 405 F. Supp. 2d 1182, 1189-90 (E.D. Cal. 2005) (conversion of distribution rights for
10 satellite broadcasting); Don King Productions/Kingvision v. Lovato, 911 F. Supp. 419, 423
11 (N.D. Cal. 1995). Moreover, on virtually identical facts and claims, this Court entered a Default
12 Judgment for the plaintiff that specifically relied on California Civil Code section 3336 to award
13 the plaintiff \$2,200 for conversion of the unlicensed broadcast signal and data. J & J Sports
14 Prod., Inc. v. Hernandez, No. 12-cv-05773-JST, 2013 WL 2468354, *3 (N.D. Cal. June 6, 2013).

15 All of these cases involve valid claims for conversion based on the copying,
16 appropriation, or use of someone’s electronic, infinitely-replicable property in violation of the
17 owner’s right to control who does so. In none of them was the owner deprived of his or her own
18 ability to use the property. Yet in each case, the Court found a proper claim for conversion.
19 Plaintiffs’ lawsuit presents that claim here.

20 Defendants do not even acknowledge the existence of these cases or the precedent they
21 set. Instead, they rely on non-California law or dicta in cases not squarely presented with this
22 issue. FMC Corp. v. Capital Cities/ABC, Inc., 915 F.2d 300 (7th Cir. 1990), did not address
23 conversion arising from a copy under California law. The court briefly discussed in *dicta*
24 whether copies of tangible documents amounted to conversion under *non-California law*, then
25 noted “[b]ut this case is different.” Id. at 303-04 (discussion cited cases that did not analyze
26 California law); see Harper & Row Publishers, Inc. v. Nation Enterprises, 723 F.2d 195, 201 (2d
27 Cir. 1983) (analyzing conversion under other state law and reversed on other grounds by the U.S.
28 Supreme Court, 471 U.S. 539 (1985)); Pearson v. Dodd, 410 F.2d 701, 707 (D.C. Cir. 1969)

1 (cited by Harper, did not apply California law). FMC Corp.'s dicta does not compel the Court to
 2 disregard the clear teaching of G.S. Rasmussen Assoc. Inc., Lone Ranger Television, Inc., and
 3 the other cases cited above.²⁹

4 Defendants also argue that an address book is akin to the type of automatically generated
 5 "PII" that has been held not subject to conversion.³⁰ But, as alleged in the SCAC, Plaintiffs'
 6 iDevice address books are **not** automatically computer generated information. Plaintiffs input
 7 the information in their iDevice address books. (SCAC ¶ 55.) Defendants rely on inapposite
 8 cases here. As this Court recognized (Order at 40), Plaintiffs have sufficiently defined their
 9 interest in their iDevice address books.

10 Defendants thus provide no basis for this Court to conclude that Plaintiffs' address books
 11 are not property subject to conversion. The fact that Defendants' misappropriation of the address
 12 books did not deprive Plaintiffs of the right to use them no more excuses Defendants from the
 13 tort of conversion than the same facts did in G.S. Rasmussen Assoc. Inc., Lone Ranger
 14 Television, Inc., A&M Records, G.S. Gladstone, J & J Sports Productions, Inc., DIRECTV, Inc.,
 15 or Don King Productions/Kingvision.

16 **2. Plaintiffs' Alleged Harm From Conversion Satisfies Damages And** 17 **Article III Standing**

18 The gravamen of the standing inquiry, as this Court has previously noted, is to ascertain
 19 whether Plaintiffs are entitled to adjudication of the asserted claim. (Order at 40-41 ("The
 20 essence of the standing inquiry is to determine whether the plaintiff has 'alleged such a personal
 21 stake in the outcome of the controversy[.]'")); DaimlerChrysler Corp. v. Cuno, 547 U.S. 332,
 22 352 (2006). A plaintiff is presumed to be injured when conversion is committed. Cal. Civ. Code

23 ²⁹ Nor does Kremen v. Cohen, require a different result. The Court's analysis in Kremen
 24 was focused on whether an intangible domain name could be converted. 337 F.3d at 1030-36.
 The question of copying was not present in that case.

25 ³⁰ Defendants cite Yunker, 2013 WL 1282980 at *1 (collection of automatically generated
 26 personally identifiable information ("PII") and universally unique device identifiers ("UUID")
 27 from use of music app); Low, 900 F. Supp. 2d at 1017 (an automatically generated unique
 28 identifier when users visit website); In re iPhone Application Litig., 844 F. Supp. 2d at 1050
 (automatically generated iDevice identifier number, geolocation information, and in essence the
 user's gender, age, zip code, and time zone).

1 § 3336 (“detriment caused by the wrongful conversion of personal property is presumed....”).
2 As such, at least nominal damages are always available under California law. Cal. Civ. Code §
3 3360; see, e.g., Kramer v. Boynton, 258 Cal. App. 2d 171, 175, n. 7 (1968) (in tort claim, court
4 finds that plaintiff at least entitled to nominal damages). That alone satisfies the standing
5 inquiry. See, e.g., Brannian v. City of San Diego, 364 F. Supp. 2d 1187, 1193 (S.D. Cal. 2005);
6 Cramer v. Skinner, 931 F.2d 1020, 1027 (5th Cir. 1991) (“The Constitution draws no distinction
7 between injuries that are large, and those that are comparatively small.” “[An] ‘identifiable
8 trifle’ is sufficient injury to establish standing; standing is not ‘to be denied simply because many
9 people suffer the same injury.’” (quoting U.S. v. Students Challenging Regulatory Agency
10 Procedures SCRAP, 412 U.S. 669, 686-87, 689 n. 14 (1973))).

11 Moreover, the law provides other remedies for a conversion claim. Damages may
12 include “fair compensation for the time and money properly expended in pursuit of the
13 property.” Cal. Civ. Code § 3336; Gladstone, 203 Cal. App. 3d at 991 (court awarded
14 compensation to plaintiff for time spent recovering jewelry designs, including copies of designs).

15 Plaintiffs are also entitled to imposition of a constructive trust “to prevent unjust
16 enrichment and to prevent a person from taking advantage of his or her own wrongdoing.”
17 American Master Lease LLC v. Idanta Partners, LTD, 225 Cal. App. 4th 1451, 1484 (2014);
18 Burlesci v. Peterson, 68 Cal. App. 4th 1062, 1069 (1998) (constructive trust is proper remedy for
19 conversion claim). That remedy applies even if the plaintiffs themselves lost no money.
20 “[T]here can be restitution of wrongful gain in cases where the plaintiff has suffered an
21 interference with protected interests but no measurable loss whatsoever.” Merrimon v. Unum
22 Life Ins. Co. of America, 758 F.3d 46, 53 (1st Cir. 2014) (quoting Restatement (Third) of
23 Restitution and Unjust Enrichment § 3 reporter’s note a (2011)). “[N]o man may take advantage
24 of his own wrong. Deeply rooted in our jurisprudence, this principle has been applied in many
25 diverse classes of cases by both law and equity courts. . . .” Glus v. Brooklyn E. Dist. Terminal,
26 359 U.S. 231, 232-33 (1959); see also Root v. Lake Shore & M.S. Ry. Co., 105 U.S. 189, 207
27 (1881) (equity requires a wrongdoer to refund illegal profits, “as it would be inequitable that he
28 should make a profit out of his own wrong”); Restatement (Third) of Restitution and Unjust

1 Enrichment § 3 (2011) (“A person is not permitted to profit by his wrong.”). As explained in the
 2 recent Restatement of Restitution, this principle “marks one of the cornerstones of the law of
 3 restitution and unjust enrichment.” *Id.* at cmt. a. “Salient examples include cases in which a
 4 property owner may have suffered no quantifiable injury from the defendant’s unlawful
 5 interference. Restitution in such cases protects the owner’s right to insist that any use of
 6 property by another – **whether or not it diminishes the property’s value** – be made with the
 7 owner’s consent and on the owner’s terms.” *Id.* at cmt. b (emphasis added). Thus, “it is clear
 8 not only that there can be restitution of wrongful gain exceeding the plaintiff’s loss, but that there
 9 can be restitution of wrongful gain in cases where the plaintiff has suffered an interference with
 10 protected interests but **no measurable loss whatsoever.**” *Id.* at note a (emphasis added).

11 As alleged in the SCAC, Plaintiffs’ address books, the product of Plaintiffs’ efforts, have
 12 both intrinsic and commercial value. (SCAC ¶¶ 54-60.) Defendants benefited from wrongfully
 13 taking them.³¹ It follows that Plaintiffs have standing to seek redress for this wrong. As such,
 14 Plaintiffs’ prayer for relief includes a request to impose a constructive trust and prevent
 15 Defendants’ unjust enrichment. Accordingly, Plaintiffs also have Article III standing to pursue
 16 their claim.

17 **D. PLAINTIFFS’ CLAIMS ARE NOT PREEMPTED BY THE COPYRIGHT ACT**

18 Several App Defendants insist that the federal Copyright Act preempts Plaintiffs’ claims
 19 because they involve Defendants’ Apps copying Plaintiffs private address book data. In the
 20 Ninth Circuit, Copyright Act preemption is a two-step test: (1) the copied materials must be
 21 copyrightable subject matter under the Copyright Act; *and* (2) the plaintiff’s state law claim must
 22 provide rights equivalent to those protected by the Copyright Act. Kodadek v. MTV Networks,
 23 Inc., 152 F.3d 1209, 1212 (9th Cir. 1998). The burden is on the defendant to establish both the
 24 subject matter prong and the equivalency prong. Here, neither prong is satisfied; therefore,
 25 copyright preemption cannot apply.

26
 27 ³¹ (SCAC ¶¶ 90, 97, 103, 109, 113, 117, 121, 125, 129, 133, 137, 263-270.)

1 **1. Plaintiffs' iDevice Address Books Are Non-Copyrightable Subject**
 2 **Matter Under the Copyright Act**

3 The App Defendants agree that Plaintiffs' address books are *not* subject to copyright
 4 protection. (E.g., ECF No. 495 at 9, 11.) This is because lists and databases such as the address
 5 book information displayed in a Yellow Pages phone book are not copyrightable subject matter.
 6 Feist Publications, Inc. v. Rural Telephone Service Co., Inc., 499 U.S. 340, 344-45 (1991).

7 Nonetheless, the App Defendants contend that Plaintiffs' address books are within the scope of
 8 the Copyright Act and, as such, are subject to preemption.

9 The Copyright Act protects "original works of authorship fixed in any tangible medium
 10 of expression." 17 U.S.C. § 102. It expressly excludes ideas. Id. The supposedly "broader"
 11 scope of preemption raised in Defendants' motions turns on whether an "idea"—as that term is
 12 interpreted under the Act—is sufficiently embodied within a tangible work to fall within
 13 copyright preemption, but not protection. Defendants' authority thus relates to a specific and
 14 narrow question: Whether an idea not itself in copyrightable form is close enough that
 15 Copyright Act preemption applies to a claim for copying that idea. Defendants' cases involve
 16 screenplays (Selby v. New Line Cinema Corp., 96 F. Supp. 2d 1053 (C.D. Cal. 2000)), television
 17 show ideas (Endemol Entm't B.V. v. Twentieth Television Inc., 48 U.S.P.Q.2d 1524 (C.D. Cal.
 18 1998), Entous v. Viacom Int'l Inc., 151 F. Supp. 2d 1150 (C.D. Cal. 2001)), software designs
 19 (Firoozye v. Earthlink Network, 153 F. Supp. 2d 1115 (N.D. Cal. 2001)), and drawings
 20 (Kodadek v. MTV Networks, Inc., 152 F.3d 1209 (9th Cir. 1998), Design Art v. Nat'l Football
 21 League Props, Inc., No. 00CV593 JM (JAH), 2000 WL 33151646 (S.D. Cal. Aug. 18, 2000)).

22 Like the non-copyrightable phone listings at issue in Feist, the iDevice address books are
 23 not *ideas*. While the facts therein happen to be useful to determine relationships between and
 24 how to reach particular people, unexpressive factual information (including unexpressive raw
 25 data such as a list of email addresses) like these address books nonetheless fall outside of the
 26 realm of copyright protection altogether. See Worth v. Selchow & Righter Co., 827 F.2d 569,
 27 573 (9th Cir. 1987) (copying of trivia book facts for trivial pursuit game not preempted by
 28 copyright act); Feist Publications, Inc., 499 U.S. at 344-45. Further, Plaintiffs' iDevice address

1 books and the address book data are valuable not because they are art or original works of
 2 authorship, but because the time and effort Plaintiffs invested and would need to reinvest to
 3 gather that same information from everyone they know if they could even find them (or even just
 4 to retype that information into their iDevices) is significant.³² (SCAC ¶¶ 55, 58, 60.) Plaintiffs’
 5 iDevice address books thus form useful tools and resources for getting in touch with all of those
 6 people, and have substantial commercial value to the App Defendants who harvested them
 7 because of the relationships and connections that information reveals. (SCAC ¶¶ 59-60.)

8 Defendants’ reliance on Firoozye is misplaced. Firoozye does not broadly hold that a
 9 collection of uncopyrightable facts falls within the scope of Copyright Act preemption.
 10 Firoozye, 153 F. Sup. 2d 1115. In Firoozye, the court’s analysis turned on the intermingling of
 11 non-copyrightable facts with copyrightable software. Id. at 1124-25; see also Meridian Project
 12 Systems, Inc. v. Hardin Const. Co., LLC, No. S-04-2728 FCD DAD, 2006 WL 1062070, *4
 13 (E.D. Cal. April 21, 2006) (explaining that an intermingling of software with non-copyrightable
 14 facts falls within the scope of the act and are subject to preemption). Plaintiffs do not purport to
 15 have created software that was intermingled with their address book data, or that any software
 16 was taken by Defendants.

17 Address books or similar factual materials are simply not sufficiently within the scope of
 18 the Copyright Act to trigger preemption. See Dun & Bradstreet Software Services, Inc. v. Grace
 19 Consulting, Inc., 307 F.3d 197, 219 (3d Cir. 2002) (“the District Court failed to consider
 20 evidence that Geac’s customer lists were not copyrightable material and, therefore, that claims
 21 alleging a violation of state laws were not preempted.”). Because the iDevice address books—
 22 the largest set of address book data that an App Defendant could possibly copy from an

23 _____
 24 ³² In Feist Publications, Inc., the Court rejected the Ninth Circuit’s “sweat of the brow”
 25 theory for copyright protection of compilations of facts. 499 U.S. at 359-61; see also Black’s
 26 Guide, Inc. v. Mediamerica, Inc., C-90-0819 MHP, 1990 WL 169141, *4 (N.D. Cal. Aug. 15,
 27 1990) (in finding that a regional office leasing guide that presents lists of office space for rent is
 28 not protected by the Act, the court explains that the Ninth Circuit no longer recognizes a skill and
 labor theory for copyright protection of facts).

1 iDevice—necessarily fall outside the scope of the Copyright Act, claims arising from their
2 misappropriation are not preempted by that Act.

3 **2. Plaintiffs’ Conversion and Intrusion Claims Do Not Provide Rights**
4 **Equivalent To Those Protected By Copyright**

5 Plaintiffs’ claims do not confer rights equivalent to those protected by the Copyright Act.
6 For this reason they too are not preempted. In determining whether a state law claim satisfies
7 this second element the court must analyze whether the “violation of the state right is predicated
8 upon an act incorporating elements beyond mere reproduction or the like[.]” G.S. Rasmussen &
9 Associates, Inc. 958 F.2d at 904 (citation omitted). If this is the case, then “there is no
10 preemption.” Id.

11 Defendants’ primary attack on the conversion claim rests on the misplaced contention
12 that the SCAC withdrew or abandoned assertions that the App Defendants misused the data. As
13 discussed above, the SCAC does no such thing.³³

14 Defendants also argue that conversion claims involving copying are always preempted,
15 relying on Firoozye and Design Art. But those cases do not support their argument. Firoozye
16 instead agrees that “claims for conversion...involve an extra element beyond unauthorized
17 copying since they require a plaintiff to prove that defendant wrongfully obtained possession[.]”
18 –precisely what Plaintiffs allege here. Firoozye, 153 F. Supp. 2d at 1130 (citing G.S. Rasmussen
19 & Associates, Inc., 958 F.2d at 904, where the Ninth Circuit declined to apply copyright
20 preemption to a conversion claim of plaintiff’s intangible property).

21 Moreover, the Firoozye plaintiff *voluntarily* “e-mailed a fully operational version” of his
22 *software* to the defendant. Id. at 1118. Similarly, in Design Art, the plaintiff “forwarded to
23 [defendant] [] original drawings of several new proposed designs[.]” 2000 WL 33151646 at *1.
24 Both cases involved the consensual provision of the work at issue to the defendant and dealt with
25 materials in recognized categories of copyrightable subject matter: software (literary works) and

26 _____
27 ³³ (SCAC ¶¶ 2, 5, 18, 60, 90, 94, 97, 100, 103, 105, 109, 111, 113, 115, 117, 119, 121, 123,
28 125, 127, 129, 131, 133, 135, 137, 261, 263.)

1 drawings (pictorial works). 17 U.S.C § 102(a). Thus, because nothing wrongful preceded the
 2 copying itself, these plaintiffs in essence sought damages purely for defendants' unauthorized
 3 reproduction of their works. In other words, the copyright claim was coextensive with their
 4 conversion claims. Firoozye, 153 F. Supp. 2d at 1130; Design Art, 2000 WL 33151646 at *3.

5 Here, as discussed above, Plaintiffs did not voluntarily provide Defendants with a copy of
 6 their address books. The SCAC alleges that, in addition to obtaining copies of their iDevice
 7 address books or portions thereof, App Defendants with Apple's help created Apps that
 8 programmatically and improperly accessed the information contained in the address books
 9 without permission and misused the obtained information.³⁴ As a result, Plaintiffs' claim for
 10 conversion involves the extra elements of at least (1) a taking without permission, (2)
 11 transmitting without permission, and (3) misuse of the stolen address books.

12 This is not equivalent to the protections afforded by the Act. In accord G.S. Rasmussen
 13 & Associates, Inc., 958 F.2d at 904 (no copyright preemption because plaintiff's claim rested on
 14 plaintiff's allegation that defendant copied and benefited from the use of the copied information);
 15 Lone Ranger Television, Inc., 740 F.2d at 726 (considering duplication of a radio show, the
 16 Ninth Circuit found that "the conversion ... claim lies outside copyright[.]"); see also Downing
 17 v. Abercombie & Fitch, 265 F.3d 994, 1004 (9th Cir. 2001) (misappropriation of likeness not
 18 preempted by the act); accord AtPac, Inc. v. Aptitude Solutions, Inc., 787 F. Supp. 2d 1108,
 19 1115 (E.D. Cal. 2011); KNB Enterprises v. Matthews, 78 Cal. App. 4th 362, 372 (2000); see also
 20 Chesler/Perlmutter Prods., Inc. v. Fireworks Entm't, Inc., 177 F. Supp. 2d 1050, 1059 (C.D. Cal.
 21 2001) (unjust enrichment claim not preempted by the Act).

22 The common law right of privacy—to in essence be let alone—is plainly distinct from the
 23 rights protected by copyright law. Samuel D. Warren & Louis D. Brandeis, The Right to
 24 Privacy, 4 HARV. L. REV. 193, 199-200 (1890); see also Laws v. Sony Music Entm't, Inc., 448
 25 F.3d 1134, 1145 (9th Cir. 2006) ("To be clear, we recognize that not every right of publicity
 26 claim is preempted by the Copyright Act. Our holding does not extinguish common law or
 27 _____

28 ³⁴ (SCAC ¶¶ 90, 94, 100, 105, 111, 115, 119, 123, 127, 131, 135.)

1 statutory rights of privacy[.]”); see also Downing, 265 F.3d at 1004-05 (invasion of privacy
2 claim not preempted when the act of publication was not key to plaintiff’s claim, but rather the
3 use of their likeness).

4 In sum, Plaintiffs’ iDevice address books are not within the scope of the Act. Plaintiffs’
5 claims allege additional elements going beyond the protections provided by the Copyright Act.
6 There is no Copyright Act preemption here.

7 **IV. CONCLUSION**

8 Plaintiffs’ complaint against the Defendants provides far more detail than is required
9 under Rule 8 and, if proven, state valid claims against them. The App Defendants’ motions
10 should be denied. To the extent, however, that any portion of the App Defendants’ motions is
11 granted, Plaintiffs request leave to amend to cure any pleading defect.

12 Dated: October 10, 2014

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CERTIFICATE OF SERVICE

I hereby certify that on October 10, 2014, I electronically submitted the foregoing
OPPOSITION TO APP DEFENDANTS' MOTION TO DISMISS SECOND CONSOLIDATED
AMENDED COMPLAINT using the electronic case files system of the court. The electronic
case files system sent a "Notice of Electronic Filing" to individuals who have consented in
writing to accept this Notice as service of this document by electronic means.

/s/ Michael von Loewenfeldt